

AWARENESS QUOTIENT

Chief Optimization Officer: Shattering the Status Quo

available at 

We have identified the Awareness Quotient as one of the most important elements that a successful Chief Optimization Officer needs to be successful.

Elements of The Awareness Quotient:

- **Self-Awareness:** Knowing who you are and how other people see you.
- **Self-Management:** Purposefully choosing the next best step
- **Social Awareness:** Ability to recognize, understand and successfully respond to the emotions of those around you
- **Stakeholder Awareness:** Entering interactions with a curiosity to understand.
- **Organizational Impact Awareness:** The ability to see and navigate within the organization to get positive outcomes for the organization.

