The Chief Optimization Officer (COptO) creates unique value by anticipating and executing to the evolving needs of the customer, product, and services, and connects actions to align these needs to achieve organizational goals in the most effective and efficient way possible.

The successful COptO drives incremental growth through the obsession of aligning and optimizing all factors of the organization – supply chain, talent, operations, finance, sales -- to have consistent and predictable execution each day while enabling ripple-free growth.

The COptO, will lead a team with the purpose of optimizing the entire organization. This team works as the Optimization Gurus and program managers to identify opportunities and work across functional teams to align end-to-end processes, ensure effective processes and sustainable process outcomes. The COptO will own the multi-year prioritized optimization roadmap supporting growth and business objectives.

Base Responsibilities

- Use data driven analytics to work across teams to ensure agreement of a prioritized roadmap to ruthlessly discern tradeoff decisions and / or leverage metrics to track success measures and ROI.
- In alignment with the Senior Leadership Team, support the organization to successfully identify, document, improve, and adopt improvement.
- Continuously evolve and improve the impact of the optimization efforts.
- Engage leaders and team members in the growth and optimization process.
- Build awareness for yourself, Optimization Gurus, and the entire organization to increase everyone's Awareness Quotient.
- See the organization holistically, understanding that the sum of the parts must work together to be optimized.
- Be bold in truth telling to challenge the Senior Leadership Team and organization alike of options, alternatives, innovation, potential risks, and actions necessary for optimization.
- Gather information and data to provide thought leadership for industry best practices and approach to build an Optimization Culture.

Communication and Relationship Management

- Identify opportunities for new projects that will positively impact the organization.
- Create strong business partnerships with all levels of the organization and build Centers of Excellence to integrate strategic business initiatives, planning projections, and performance improvement into the overall long-range optimization roadmap.
- Present information clearly and understand organizational context and nuances.
- Identify appropriate tools and templates to use for Optimization Bursts.
- Produce consumable communication and deliverables.

Optimization Roadmap Oversight

- Take initiative to ensure success of the optimization roadmap.
- Set the example and provide strategic oversight and direction in a professional manner with a personal style.
- Identify and track key metrics that help understand the progress of the roadmap.
- Gather necessary information, customer needs, stakeholder requirements, etc. to ensure the continued evolution of the optimization roadmap.
- Collaborate with organization to ensure alignment/changes to the optimization roadmap, playbook, communication, training, and/or optimization activities are identified an in place to successfully deliver solutions.
- Guide business through information and data to ensure meaningful insights are extracted and can be used to produce data-driven decisions and business outcomes.

Qualifications

Required Qualifications

- 10+ years experience in Organizational Development, Continuous Improvement, Operations, or similar.
- 5+ years leading teams through process optimization and/or change management.
- Experience with thinking strategically and executing tactically.
- Advanced conceptual, analytical, and problem-solving abilities.
- Experience leading complex cross-functional projects, with proven ability to meet challenging organizational objectives.
- Experience partnering at all levels of the organization to design and implement programs and solutions.
- Proven ability to use good business judgment, exceptional communication skills, and diplomatic conflict resolution.
- Ability to effectively participate on cross-functional teams with a consulting style to meet established goals and objectives.
- Possess problem-solving ability, leadership skills and the ability to foster interpersonal relationships.

Preferred Qualifications

- Experience with DMAIC, Six Sigma, Lean, and/or Total Quality Management process optimizations.
- BS, MS or higher degree in Operations Management, I/O Psychology, Industrial Engineering/Technology, Quality Management, Organizational Development desired.

Optimized Skills & Certifications

- Certified Master Facilitator.
- Certified The DMAIC Way® Master Black Belt.
- Certified Talent Optimization Consultant.